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## 2014 FINANCIAL HIGHLIGHTS

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February 23, 2015

- 💧 The water district registered a net water sales of amounting to ₱1.45 Billion, a 6.2% year-on-year growth from ₱1.35 Billion last year. Since 2010, revenues have grown by 5.1% annually.
- 💧 Actual sales volume missed the target by 5.5% or almost 7,000 cmd. The variance is primarily driven by our unattained production targets and lower than expected consumption per SC. This will be explained in detailed in the Operation Highlights Report.
- 💧 Operating expense had increased by only 3.48% from last year of the same period. This is lower than the national inflation rate of 4.1%. Efficient cost management has also resulted to an improvement of our operating ratio by 2 percentage points. MCWD has also managed to decrease its annual operating cost ₱144 per Service Connection.
- 💧 The water district closed the year with a net income of ₱ 267 million, a 23.8% year-on-year increase from last year's ₱ 215 million. This is the highest net income ever attained by the water district. Net income ratio improved to 18.5% - an improvement of almost 3 percentage points from last year's 15.8%.
- 💧 After disbursing ₱1.06 Billion for operating costs, ₱ 179.3 Million for debt service and ₱ 106.3 Million for capital expenditures, the cash balance amounted to ₱1.17 Billion. However, a part of the ending cash balance is earmarked for capital expenditures which amount to a total of ₱1.08 Billion which includes the following:

1. Distribution Efficiency Improvement	₱ 702.3 Million
2. Asset Renewal	144.4 Million
3. Expansion of Pipelines	120.1 Million
4. In House Sourcing	71.2 Million
5. Septage Management	45.6 Million
6. Transportation Equipment	29.4 Million
7. Corporate Social Responsibility Projects	12.4 Million

- 💧 The water district continues to display strong financial health by the end of 2014 which gives us more confidence in stepping up to the challenge of expanding and continually improving our services in 2015 and beyond.

**ERNIE T. DELCO**  
**Acting General Manager**